



Chicago Capital Partners is a private equity firm which primarily makes control investments in lower middle-market companies with \$2-10 million of EBITDA in the following industries: **business services, consumer products, distribution, food and beverage, and niche manufacturing**. Our fund structure and investment mindset promote building business partnerships and creating value over the long-term.



OPERATIONAL PERSPECTIVE

- Decades of private equity, operational, and family business experience
- Helped businesses through phases of growth and ownership transition
- Understand the nuances and dynamics inherent in smaller and family-run businesses



PARTNERSHIP FOCUSED

- Partner with strong management teams which continue to run the day-to-day operations
- Alignment of interests
- Collaborative problem-solving and decision-making
- Preserve company's culture
- Open and transparent communication



LONG-TERM VIEW

- Investor base allows for patient capital
- Operators' perspective enables us to focus on **what's best for the business**

INVESTMENT CRITERIA

Our investment criteria is built around our team's broad experiences and expertise and reflects our values and approach to investing.

BUSINESS BASICS

- ✓ \$2-10 million of EBITDA
- ✓ Understandable business with a *reason to be*
- ✓ U.S. -based
- ✓ Seller seeking partner for growth

ATTRACTIVE FUNDAMENTALS

- ✓ Strong margins and sustainable growth
- ✓ Stable, sustainable cash flow
- ✓ Business resiliency
- ✓ Credible value creation avenues

TRANSACTION ATTRIBUTES

- ✓ Typically, majority investments
- ✓ Modest leverage
- ✓ Post-closing seller/management ownership stake preferred

TEAM

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REPRESENTATIVE INVESTMENTS



Investment Date: January 2024

Logistics and production company specializing in the organization of luxury, chartered music themed cruises. Acquired by Interline.



Investment Date: February 2022

Add-on Investment Date: February 2023

One of the largest value-add distributors of high-quality K-12 school furniture and equipment in the U.S.



Investment Date: June 2021

Add-on Investment Date: June 2022

Manufacturer and purveyor of niche fine/artisan chocolates for personal and corporate gifts



Investment Date: December 2020

Leader in providing niche services to employees moving due to corporate relocations, while reducing the employer's cost of the relocation



Investment Date: January 2017

Distributor of products to natural gas utilities used in the repair and replacement of natural gas distribution pipelines



Investment Date: November 2016

Interline sells cruise and resort products to a niche market within the travel industry through its subsidiaries Perx, Dargal, and Travelbrands