



Chicago Capital Partners is a private equity firm which primarily makes control investments in lower middle-market companies with \$2-10 million of EBITDA in the following industries: **business services, consumer products, distribution, food and beverage, and niche manufacturing**. Our fund structure and investment mindset promote building business partnerships and creating value over the long-term.



### OPERATIONAL PERSPECTIVE

- Decades of private equity, operational, and family business experience
- Helped businesses through phases of growth and ownership transition
- Understand the nuances and dynamics inherent in smaller and family-run businesses



### PARTNERSHIP FOCUSED

- Partner with strong management teams which continue to run the day-to-day operations
- Alignment of interests
- Collaborative problem-solving and decision-making
- Preserve company's culture
- Open and transparent communication



### LONG-TERM VIEW

- Investor base allows for patient capital
- Operators' perspective enables us to focus on **what's best for the business**

## INVESTMENT CRITERIA

Our investment criteria is built around our team's broad experiences and expertise and reflects our values and approach to investing.

### BUSINESS BASICS

- ✓ \$2-10 million of EBITDA
- ✓ Understandable business with a *reason to be*
- ✓ U.S. -based
- ✓ Seller seeking partner for growth

### ATTRACTIVE FUNDAMENTALS

- ✓ Strong margins and sustainable growth
- ✓ Stable, sustainable cash flow
- ✓ Business resiliency
- ✓ Credible value creation avenues

### TRANSACTION ATTRIBUTES

- ✓ Typically, majority investments
- ✓ Modest leverage
- ✓ Post-closing seller/management ownership stake preferred

## TEAM

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## REPRESENTATIVE INVESTMENTS

### Recent Transactions



**Investment Date: February 2022**

One of the largest value-add distributors of high-quality K-12 school furniture and equipment in the U.S.



**Investment Date: June 2021**

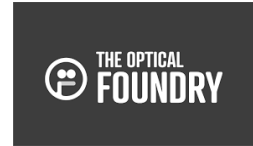
**Add-on Investment Date: June 2022**

Manufacturer and purveyor of niche fine/artisan chocolates for personal and corporate gifts



**Investment Date: December 2020**

Leader in providing niche services to employees moving due to corporate relocations, while reducing the employer's cost of the relocation



Eyewear designer and wholesaler focused on the independent optical market selling through its brands Ogi Eyewear, I.a. Eyeworks, and Article One



Interline sells cruise and resort products to a niche market within the travel industry through its subsidiaries Perx, Dargal, and Travelbrands



Distributor of products to natural gas utilities used in the repair and replacement of natural gas distribution pipelines